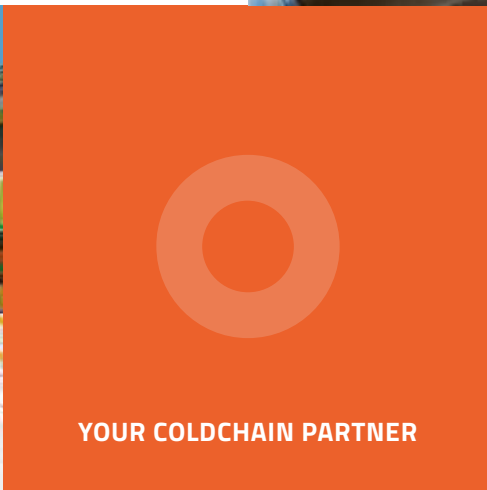


SO FRI GAM<sup>o</sup>



COLLECTIONS & SERVICES 2018<sup>o</sup>



**YOUR  
COLDCHAIN  
PARTNER**



Having created the first pallet shipper nearly 20 years ago, Sofrigam designs and manufactures high-quality refrigerant solutions meeting the most demanding needs of the biotechnology, pharmaceutical and chemical industries. A customer-oriented company, Sofrigam uses its expertise and its global supply chain network to deliver optimized and environmentally friendly solutions with the shortest time to market following the Good Manufacturing Practices (GMP).

Sofrigam has several locations across the globe: its historic manufacturing plant in France and its affiliate in Texas, United States

Key clients: GSK, Sanofi Aventis, Pfizer, Bristol-Myers Squibb, Pierre Fabre.



# FIRST CLASS SERVICES

SIMPLIFY YOUR COLD CHAIN

SERVICES DESTINATED TO:



**QUALITY**  
DEPARTMENT



**LOGISTIC**  
DEPARTMENT



**PURCHASING**  
DEPARTMENT



**MARKETING**  
DEPARTMENT



**DESIGN OFFICE**

- Adopt tailored solutions
- Reduce your costs (TCO)
- Simplify and secure your cold chain



**COLD CHAIN CONSULTING**

- Expert advice
- Reduce your costs (TCO)
- Limit human error with operational support



**TEST LAB**

- Test your solution to secure your logistics
- Meet standard requirements
- Expert advice



**SMART CAE SIMULATION**

- Simulate the reliability of solutions
- Better manage excursion risks
- Improve your decision-making



**DATA ANALYSIS**

- Benefit from expert analysis on specific issues
- Ensure product integrity
- Respect good distribution practices



**EXPRESS DELIVERY**

- Quickly adapt to your needs
- Ensure continuous supply support worldwide



**STOCK ASSISTANCE**

- Guarantee the safety of your shipments
- Eliminate dormant inventory
- Less time spent resolving operational issues



**TCO ANALYSIS**

- Compare the overall financial impact of different solutions
- Quickly select appropriate solutions



**RENT OR BUY**

- Facilitate equipment management
- Manage urgent projects



**ORDER PORTAL**

- Optimize and control your shipments
- Obtain a secure history of your orders
- Get admin. document once shipment is complete



**PATIENT CENTRICITY PROGRAM**

- Design solutions for specific diseases
- Meet your patient's needs

INITIAL

ELITE

## OPTIMIZE & CUSTOMIZE

Seasonal solutions with flexible performances to suit your needs. Designed for those who want to minimize their TCO and maintain their stability budget.



POLYURETHANE



EUTECTIC GELS



REUSABLE SHORT-TERM



SEASONAL

### PALLET SHIPPERS



Up to 120 h

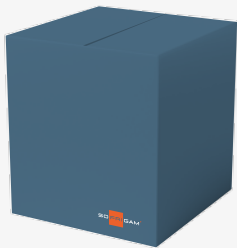
2/8°C or 15/25°C

6 sizes

Performances reached with only 4 sides covered to facilitate loads and reduce transport costs...

Plane and truck compatible.

### SHIPPERS



48 h or 120 h

2/8°C or 15/25°C and -18°C Dry ice

6 sizes

Go from 48 h to 120 h simply by adjusting the eutectic plates.

### BAGS



Up to 24 h

2/8°C or 15/25°C

5 sizes

1 kit, 2 conservation durations to combine as necessary, for your patients' short or long journeys.

Plane cabin baggage compatible.

## SIMPLIFY & REUSE

A single preparation, regardless of the season, for the best performances on the market. Designed for those who want to minimize preparation procedures.



VACUUM INSULATED PANEL



PCM



REUSABLE LONG-TERM



UNIVERSAL

### PALLET SHIPPERS



Up to 240 h

2/8°C

1 size

Robust, No stabilization, performances reached with only 4 sides covered to facilitate loads and reduce transport costs...

Plane and truck compatible.

### SHIPPERS



Up to 168 h

2/8°C or 15/25°C and -18°C

4 sizes

Guaranteed performance even after several uses thanks to VIP High performance

### BAGS



Up to 24 h

2/8°C

Multiple sizes

Twice lighter than the initial range for the same autonomy, without risk of freezing.

Plane cabin baggage compatible

I BOX

## SECURE & TRACK

Secure your products with high added value. An innovative technology to safely conserve and control the integrity of your products. Recognized by the Greener Packaging Awards as ecological packaging.



PATENTED



UNIVERSAL



AWARD WINNER

### BOXES



Up to 48 h



2/8°C or 15/25°C



2 sizes

A storage or transit system that's simple and fully autonomous to keep your products at the right temperature with no need for a power source.

### SHIPPERS



Up to 120 h



2/8°C



2 sizes

Stand-alone solution that can handle more than 100 shipments, with an innovative integrated thermal regulation and temperature recording system.

Sale and rental.

Integrated data logger.

## DATA LOGGER



Sofrigam propose a range of data logger designed and programmed to display all necessary informations to refuse or accept a delivery, in line with yours needs.

A range available from single use data logger to GSP logger. All qualified with Sofrigam Solutions.

CUSTOMISED

## EXCLUSIVE SOLUTIONS

Our materials and production tools are studied to allow a great flexibility.



CUSTOMISED

Choose a concept from our product ranges and our experts will develop the solution tailored to your needs (performance, dimensions, accessories)

### Your advantages

- Minimize your TCO with solutions tailored to your needs
- Adapt configurations to your shipping profiles
- Respect the conditions of your logisticians (by country and by method of shipping)



### SOFRIGAM Commitment

All our solutions are designed in accordance with our 3M policy

- Maximize the payload
- Minimize transportation costs
- Minimize preparation time

# CONTACTS

## SALES

|                       |                    |                         |
|-----------------------|--------------------|-------------------------|
| USA BUSINESS UNIT     | 361-592-3615       | info.us@sofrigam.com    |
| MENA BUSINESS UNIT    | 0033 1 46 69 85 08 | sales.mena@sofrigam.com |
| EU BUSINESS UNIT      | 0033 1 46 69 85 04 | sales.eu@sofrigam.com   |
| BENELUX BUSINESS UNIT | 0032 476 50 89 67  | sales.bx@sofrigam.com   |
| ASIA BUSINESS UNIT    | 0033 1 46 69 85 04 | sales.asie@sofrigam.com |

## SUPPLY CHAIN

|                   |                    |                          |
|-------------------|--------------------|--------------------------|
| USA SUPPLY CHAIN  | 361-592-3615       | info.us@sofrigam.com     |
| MENA SUPPLY CHAIN | 0033 1 46 69 85 42 | supply.mena@sofrigam.com |
| EU SUPPLY CHAIN   | 0033 1 46 69 85 42 | supply.eu@sofrigam.com   |

## QHSE DEPARTMENT

|             |                   |                      |
|-------------|-------------------|----------------------|
| QHSE EUROPE | 0033 3 21 60 5429 | qhse.eu@sofrigam.com |
| QHSE USA    | 361-592-3615      | info.us@sofrigam.com |

## ENGINEERING

|                   |                    |                            |
|-------------------|--------------------|----------------------------|
| CONSULTING EUROPE | 0033 1 46 69 85 41 | consulting.eu@sofrigam.com |
| CONSULTING USA    | 361-592-3615       | info.us@sofrigam.com       |

## TEST LAB ATERMETROLOGIE

|                |                    |                           |
|----------------|--------------------|---------------------------|
| ATERMETROLOGIE | 0033 3 59 25 05 21 | contact@atermetrology.com |
|----------------|--------------------|---------------------------|

## MARKETING

|                    |                    |                        |
|--------------------|--------------------|------------------------|
| MARKETING SERVICES | 0033 1 46 69 85 43 | marketing@sofrigam.com |
|--------------------|--------------------|------------------------|

**SOFRIGAM**